



- Tool for evaluating and comparing different trending methods
  - Uses a rolling series of holdout periods to compare all 31 trending methods to determine which one has the lowest outof-sample error
- Provides interactive capability for calculating and manipulating single trends



- Uses OI Prediction Engine<sup>™</sup> for trending and calculation of prediction intervals
- OI Prediction Engine testing shows our routines to be as accurate as leading commercial software



# Trend Explorer<sup>TM</sup> Controls

Step 1:	Clear pre-existing data and results	Erase Old Input Data	
Step 2:	Enter or copy historical information into the	Historical Input Data column.	
Step 3:	Enter number of forecast periods desired:	Input 13	
Step 4a:	Enter or clear Exponential Smoothing & Box- For each method, values will be optimized if	· · · · · · · · · · · · · · · · · · ·	
Step 4b:	Use any exponential smoothing method (with no input coefficient values specified) to calculate Prediction Intervals (OPTIONAL).		
	Ir Conf. Level (default 0.95):	nput Final 0.95	
Step 5:	Select trending technique from menu below:		
	Exponential Smoothing 💠	Include prediction intervals	
	Select trend type: Additive	Use damped trend	
	Select seasonality type: None	•	
Step 6:	Run Forecast	Run Statistics (In-Sample)	
		itali statistics (Ili sallipie)	

## Exponential Smoothing



### **Exponential Smoothing Methods Implemented**

	Seasonality		
Trend Type	None	Additive	Multiplicative
None	Simple ES		
Additive	Holt ES		Holt-Winters ES
Multiplicative			

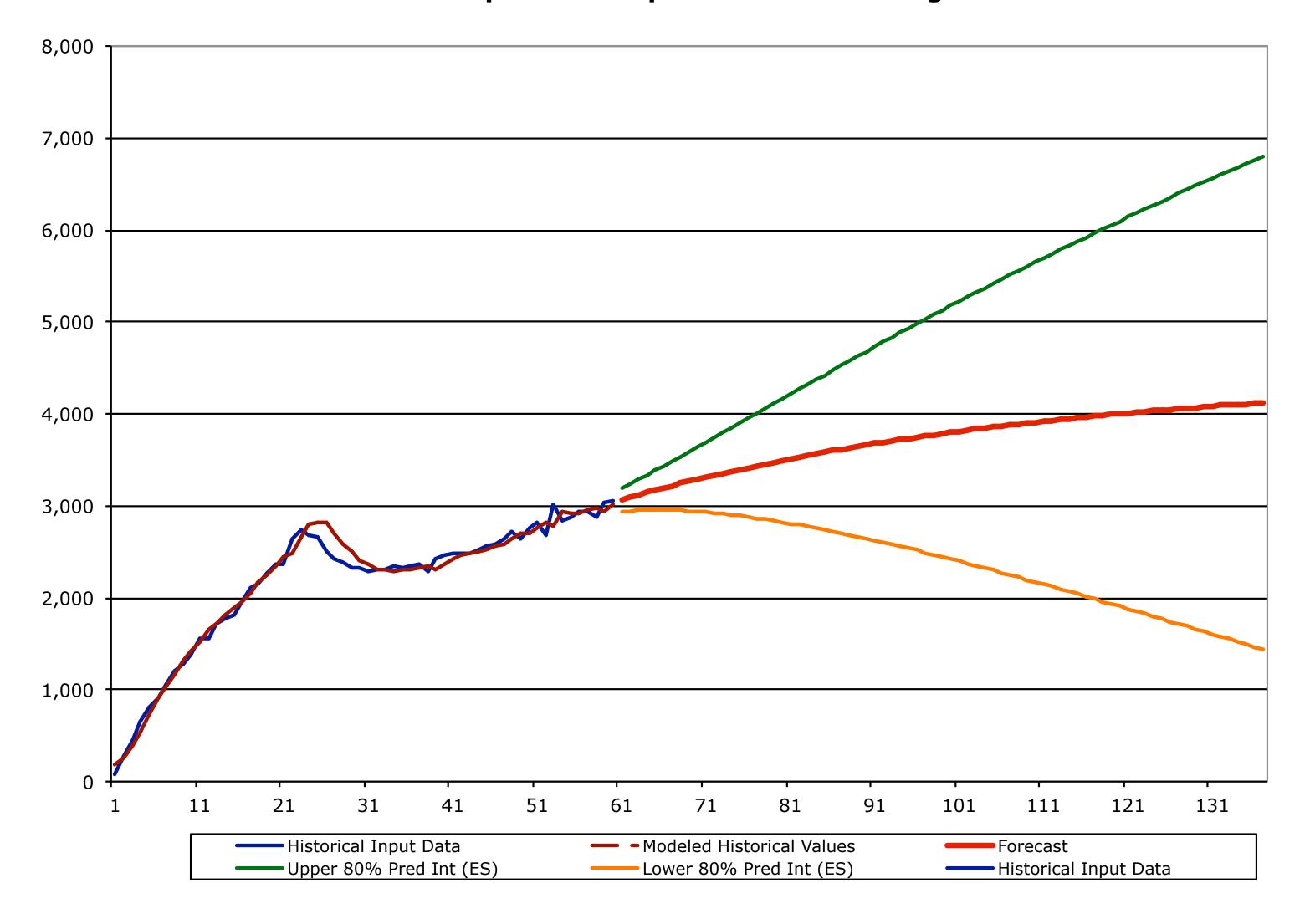


# Damped Exponential Smoothing



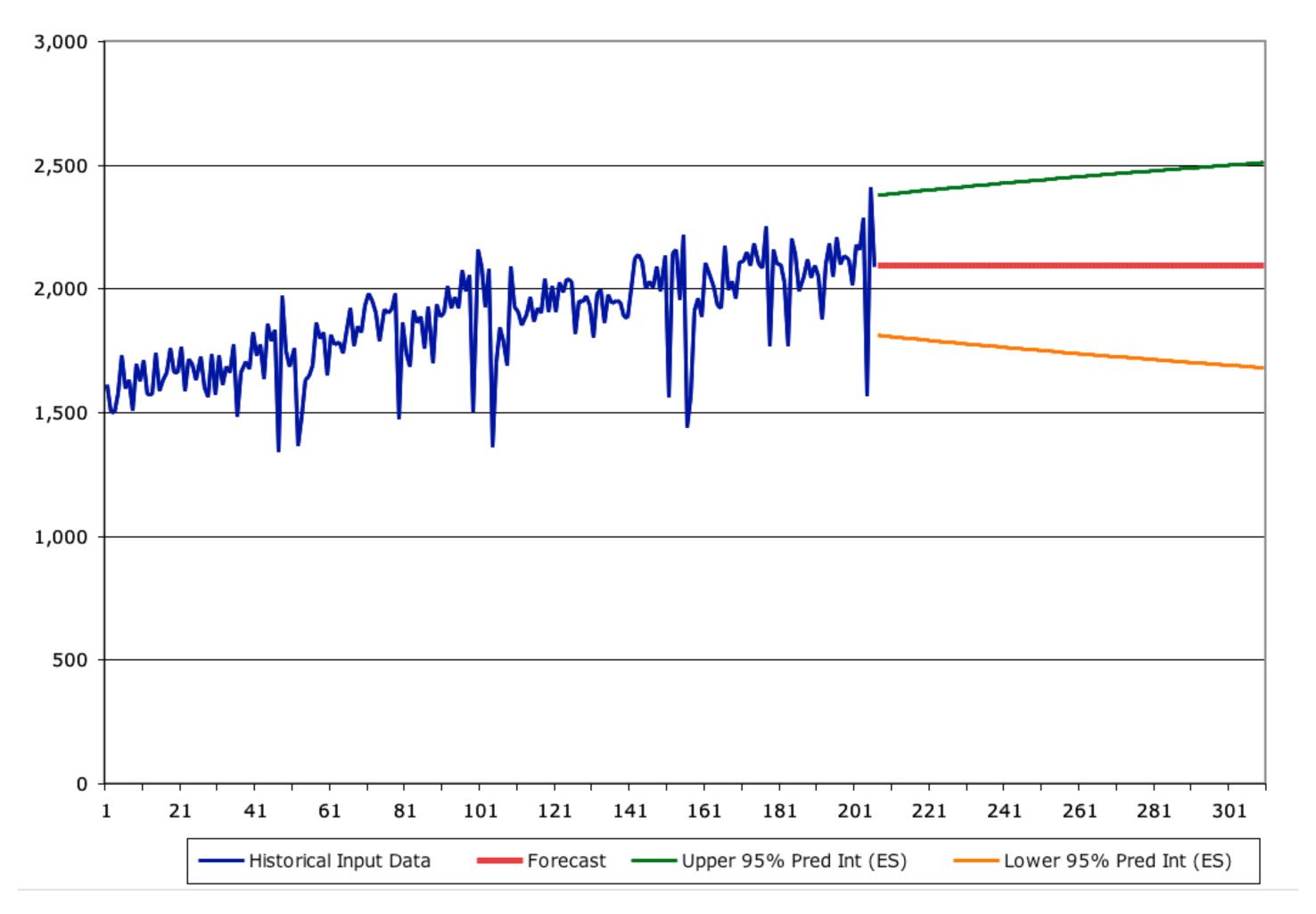


#### **Damped Holt Exponential Smoothing**





#### Box-Jenkins ARIMA (0,1,1) x (0,0,0)sub0





### Trend Explorer<sup>TM</sup> Comparison Outputs



#### **OUT-OF-SAMPLE TREND RESULTS** + Sort results by: MAPE Color Key Worst Best (For an explanation of the statistic, hover the cursor over its title) 3 Symmetric <sup>1</sup> Mean Absolute Mean Absolute Mean Absolute Mean Percentage Mean Scaled Error Percentage Squared Absolute Error Error (MSE) **Trending Method** Error (MAPE) (sMAPE) (MASE) AIC BIC Error (MAE) Thiel's U Multiplicative ES 2.85% 895.3 25.11 2.85% 1.929 2.076 89.85 90.98 Holt ES 3.25% 1,247.1 28.71 3.28% 2.188 2.379 93.02 94.15 Box-Jenkins ARIMA (0,2,2) x (0,0,0)sub0 3.46% 1,474.8 3.50% 2.569 2.351 93.26 94.39 30.44 Multiplicative ES, Multiplicative Seasonality 3.49% 1,539.4 30.75 3.49% 2.347 2.514 94.65 96.35 Winters ES, Multiplicative Seasonality 4.05% 2,239.2 2.708 99.17 35.71 4.10% 2.937 97.48 Damped Winters ES, Multiplicative Seasonality 4.42% 2,457.1 38.35 4.26% 2.972 3.300 103.14 105.40 Damped Holt ES 4.59% 2,418.1 39.58 3.079 3.527 104.94 4.43% 106.64 Damped Multiplicative ES 4.63% 2,442.4 4.47% 3.108 3.559 105.38 107.08 39.99 Multiplicative ES, Additive Seasonality 4.83% 2,953.0 42.37 4.80% 3.252 102.13 103.83 3.468 Damped Mult. ES, Multiplicative Seasonality 2,800.6 4.85% 42.07 4.67% 3.258 3.622 106.38 108.64 30-Period Exponential Regression 2,710.8 106.63 107.76 5.49% 48.48 5.68% 3.742 3.777

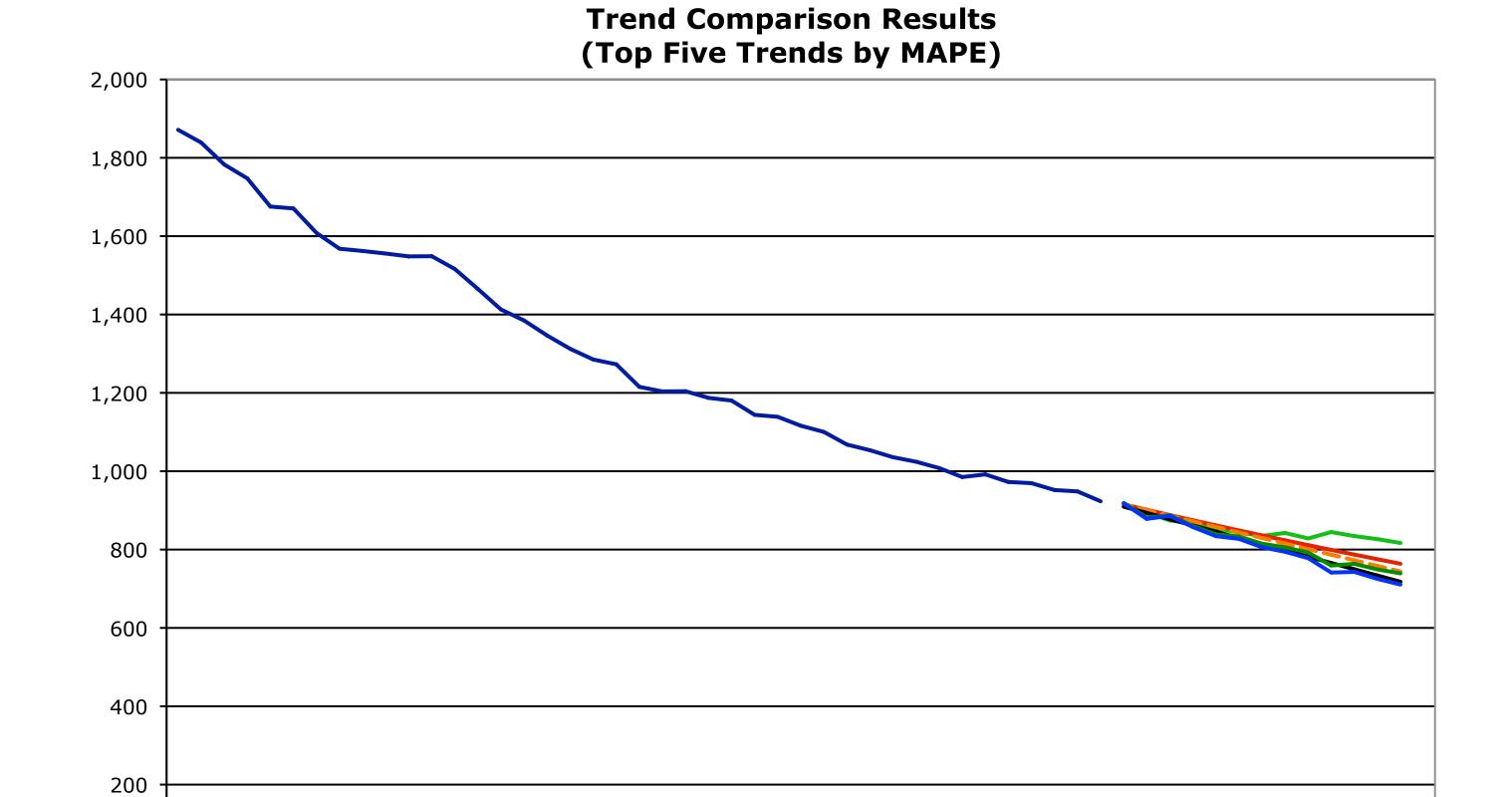


### Trend Explorer<sup>TM</sup> Comparison Chart

— Historical Input Data

Multiplicative ES
Box-Jenkins
Winters ES, Multiplicative Seasonality





----- Holdout Sample

Multiplicative ES, Multiplicative Seasonality

---- Holt ES