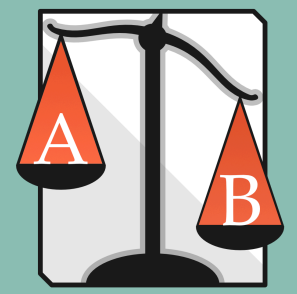


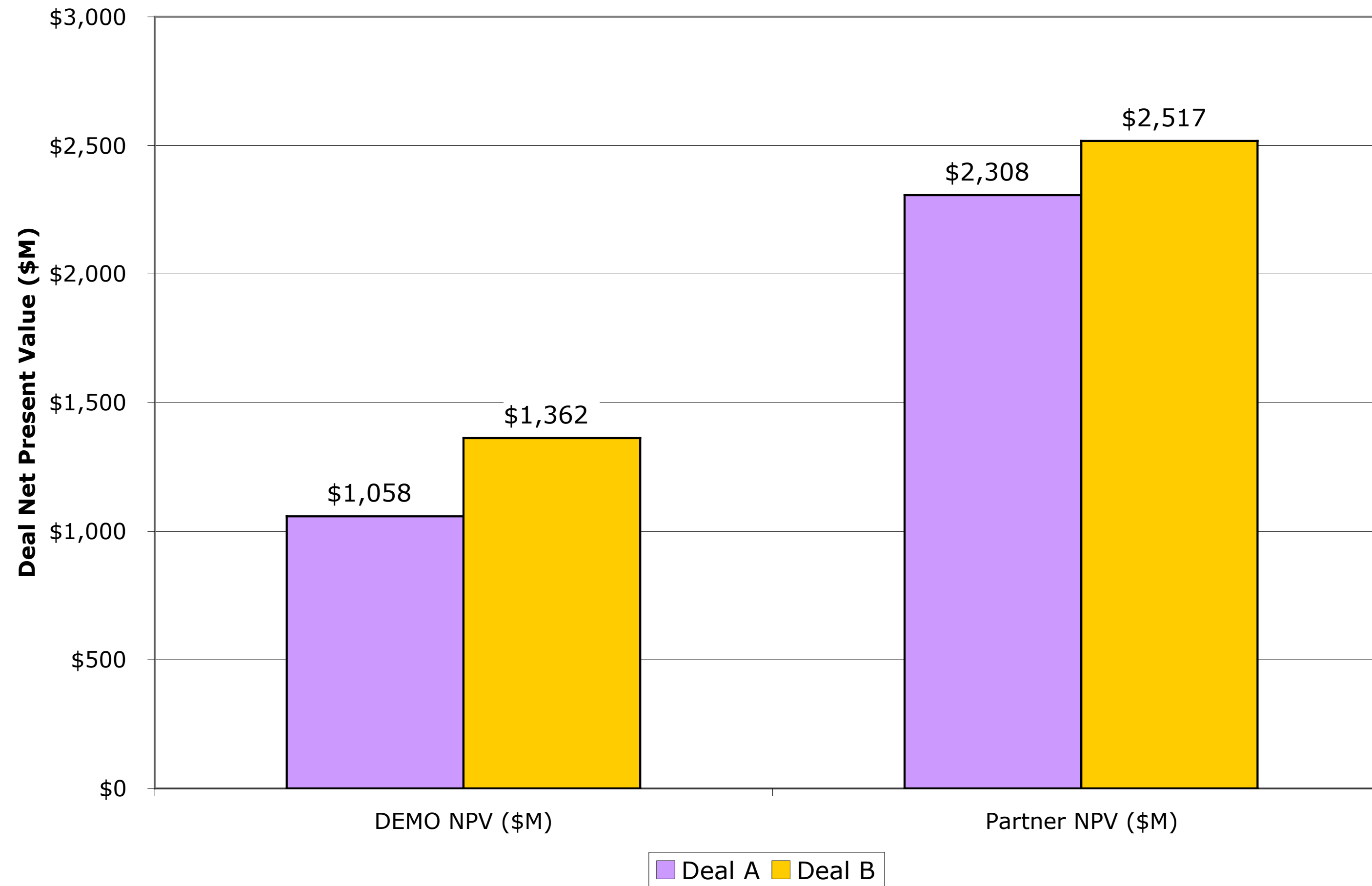
- Deal Advisor™
  - Two sets of deal terms are compared with two full P&L's
    - » Includes company & partner perspective
    - » Separately model US, EU, & ROW regions; rolls up to overall deal value
    - » Deals compared in terms of revenues, profits, NPV, cash flow, risk, and probability that Deal A is better than Deal B

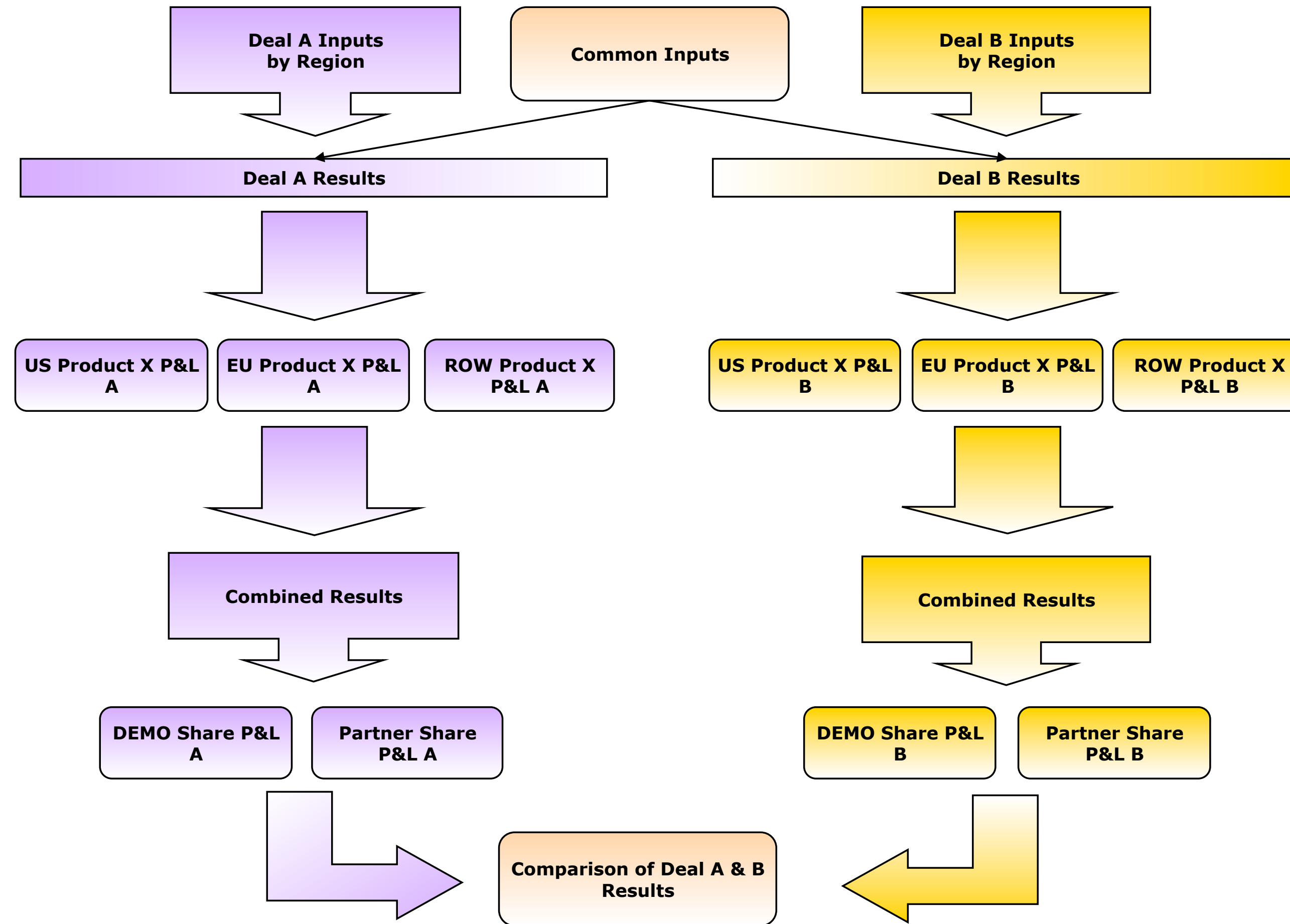
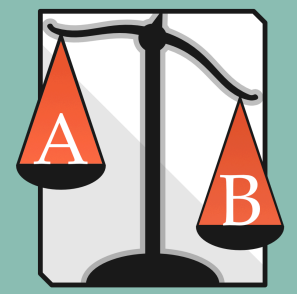
Annual forecasts

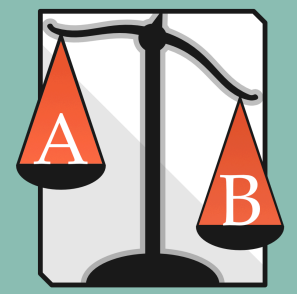
Monte Carlo simulation



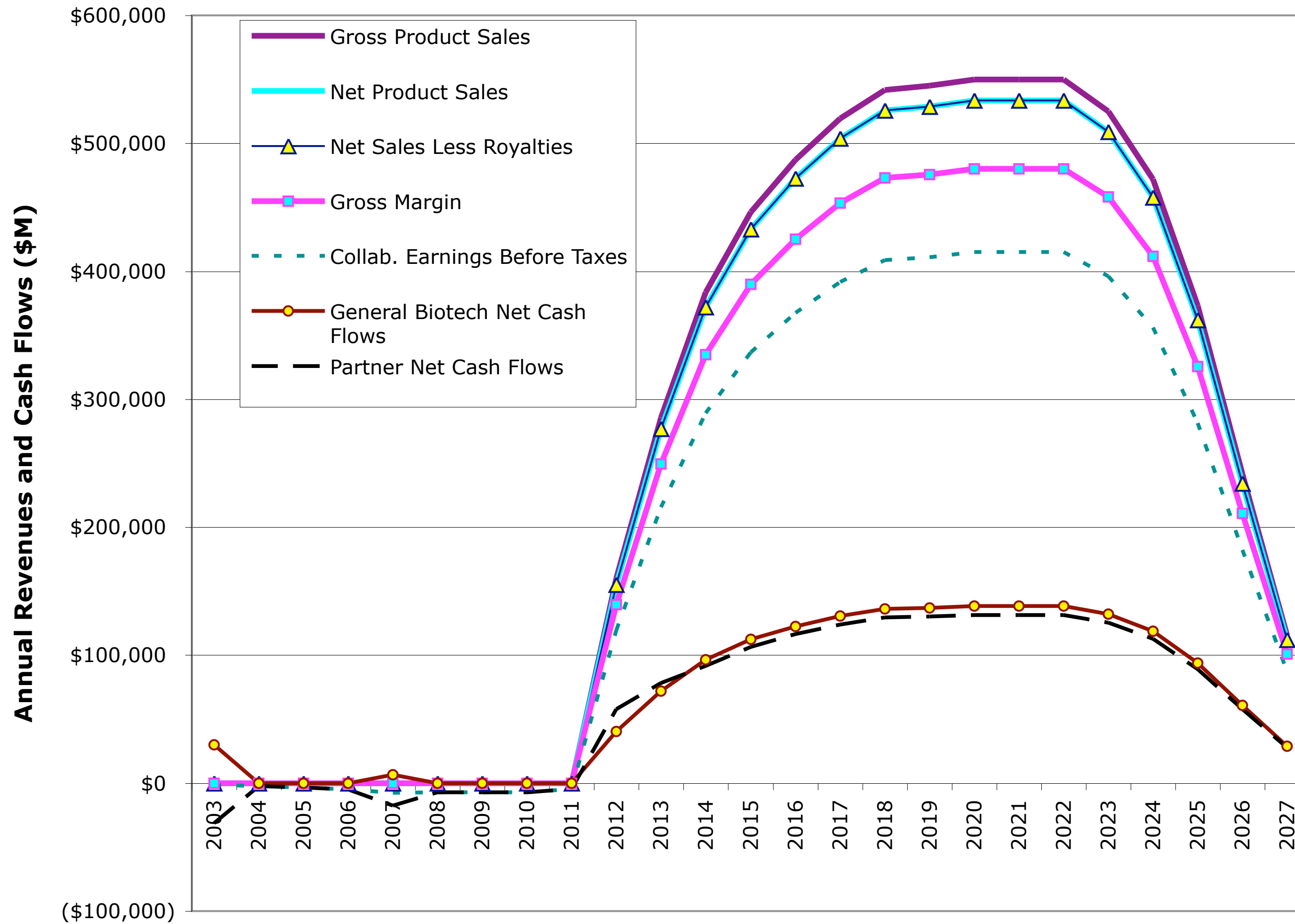
## Company vs. Partner NPV

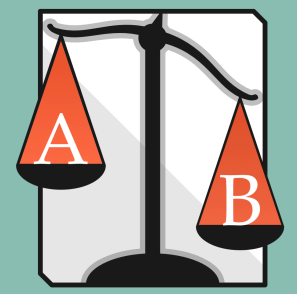






**U.S. Product Revenues and Cash Flows: Deal B**





- Easy to use
  - Uses your existing forecasts
  - Only need to set up expenses and development timelines and probabilities once
- Aids negotiation of deal terms
  - Model can be used in real time to evaluate term sheet changes as soon as proposed
  - Key deal metrics presented on a “dashboard” page
  - Monte Carlo simulation provides estimate of likelihood that one deal is better than another