

Pipeline & Seasonality Analyzer™

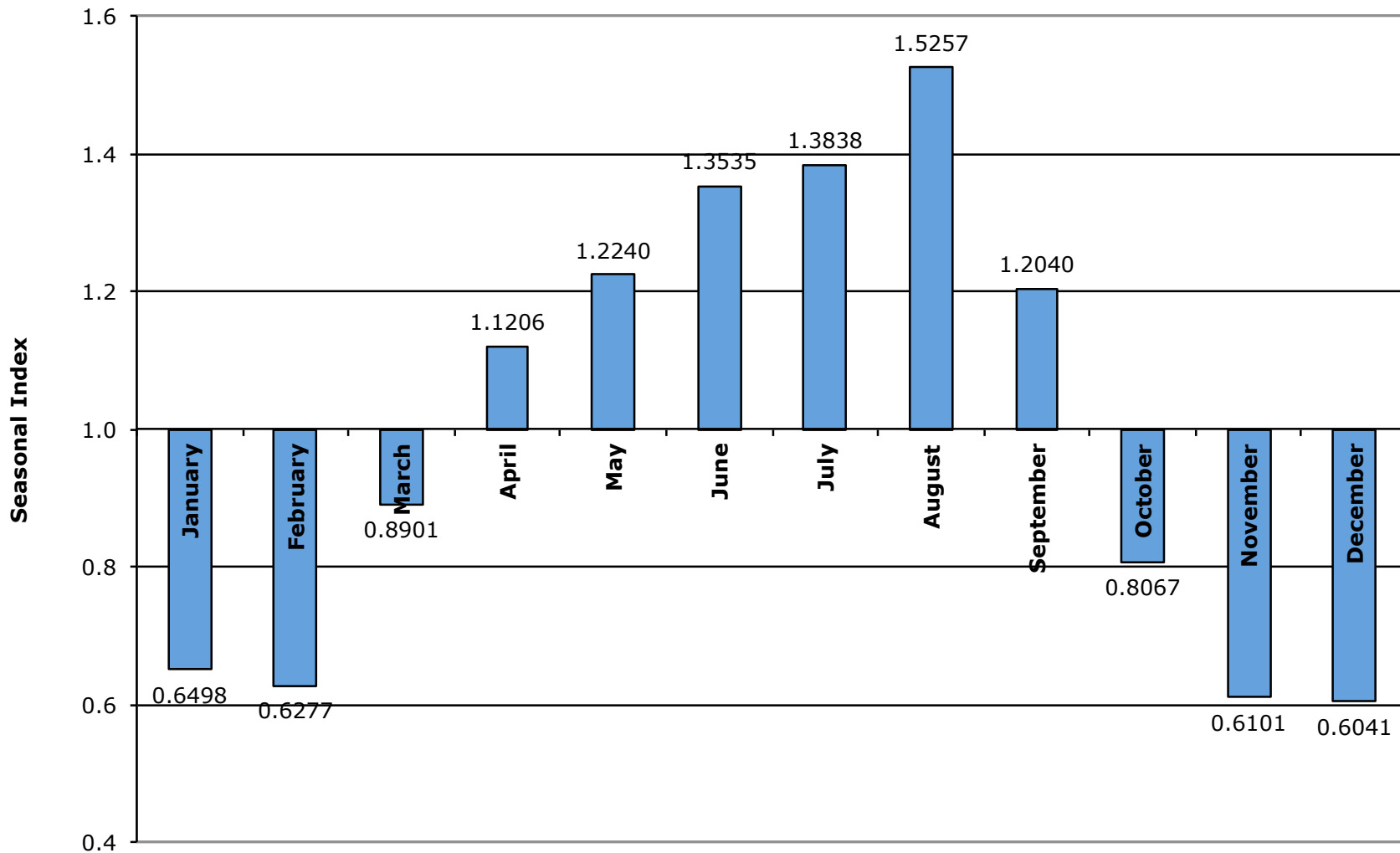


- Tool for better understanding cyclical issues with product demand and the supply chain
 - ▶ Shows seasonality
 - ▶ Shows true demand compared to actual sales
 - ▶ Estimates inventory levels

Seasonality by Period



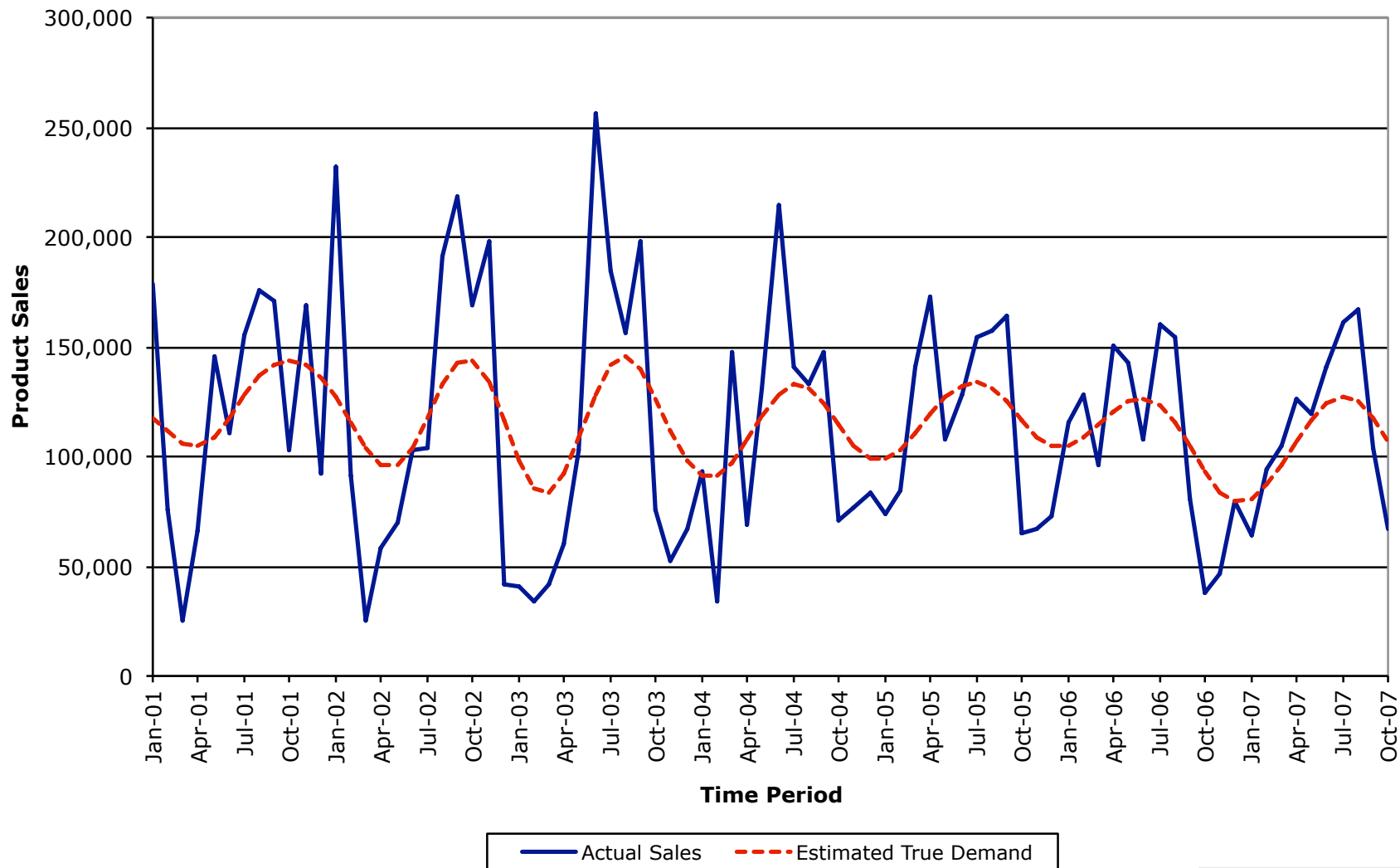
Seasonality by Period





True Demand

Actual Sales vs. True Demand





Estimated Inventory Levels

**Estimated Inventory
(Months Supply)**

